



EXECUTIVE SEARCH PROFILE

CHANCELLOR



R.H. PERRY & ASSOCIATES
SEARCH COUNSEL TO HIGHER EDUCATION





THE OPPORTUNITY

The next Chancellor of the University of South Carolina Upstate will serve as a senior leader in the University of South Carolina System. The Chancellor is the chief executive officer of the USC Upstate campus and will lead the institution to new heights by encouraging the review of all existing and potentially new academic programs at the undergraduate and graduate levels to better serve the metropolitan mission of the University. He/she will continue to enhance the excellent relationship with the Spartanburg and Greenville business and non-profit communities, forge new public/private partnerships, and raise significant funds for USC Upstate. The Chancellor serves at the pleasure of the President of the USC System.

BACKGROUND

On December 7, 2010, Dr. John Stockwell, the current Chancellor of USC Upstate, announced that he is stepping down effective August, 2011. Since Dr. Stockwell's arrival at USC Upstate in 1994, enrollments have doubled to 5,500 students, with a campus community representing 60 nations and a minority enrollment of 30 percent. Currently USC Upstate has the second highest enrollment of South Carolina undergraduate students among the state's 10 comprehensive Universities. Other significant achievements under Chancellor Stockwell's leadership include:

- Distinguishing USC Upstate as the "Metropolitan University of South Carolina" and recognizing that its fundamental mission is the cultivation of relationships with the expanding population along the I-85 corridor.
- Collaborating with the Spartanburg community to build the world-class George Dean Johnson, Jr. College of Business and Economics in downtown Spartanburg.





BACKGROUND *(continued)*

- Implementing a 10-year, \$184 million Master Plan that includes major capital improvements, such as new University housing, the University Readiness Center, the Louis P. Howell Athletic Complex, the Health Education Complex, the Susan Jacobs Arboretum, and the renovation of the Hodge Gymnasium.
- Securing \$50 million in new highway infrastructure surrounding the campus.
- Upgrading athletic programs to the NCAA Division I Atlantic Sun Conference.

THE INSTITUTION

USC Upstate, a member of the University of South Carolina System, is a baccalaureate institution with master's degree programs that enrolls over 5,500 students. Located on the I-85 corridor midway between Charlotte and Atlanta, USC Upstate is a metropolitan university serving most directly Spartanburg and Greenville counties, while drawing students from across the state and region as well as students from over 60 nations.

The history of the University is a chronicle of remarkable development. Founded in 1967, USC Upstate has spent the last 43 years developing its mission as one of the Southeast's leading metropolitan universities. The University offers bachelor's degree programs in nursing, the liberal arts and sciences, business administration, teacher education, as well as a master's degree in education. USC Upstate is recognized for its experiential learning, regional partnerships, regional employment opportunities, cultural diversity, and dynamic community activity. The University is among the Southeast's leading metropolitan universities and one of the fastest growing institutions of higher learning in South Carolina. For eight years in a row U.S. News & World Report has ranked USC Upstate as one of the top four comprehensive colleges in the South.





THE INSTITUTION *(continued)*

Today's thriving 330-acre campus includes state-of-the-art classrooms and labs, an athletic complex, residential housing for over 1,000 students, and a Health Education complex. USC Upstate has a Greenville campus for commuting junior and senior level students, which enrolls more than 1,000 students each year. The new George Dean Johnson, Jr. College of Business and Economics facility in downtown Spartanburg opened in May, 2010.

More than 19,000 students have earned their degrees from USC Upstate and are now representing the University as alumni. Nearly 85 percent of the alumni choose to remain in the Upstate area to build their lives and careers, making a significant impact on the region's economy and quality of life.

MAJOR RESPONSIBILITIES OF THE CHANCELLOR

- Responsibility to the University of South Carolina President and Board of Trustees for the execution of all laws, policies, rules, and regulations relating to the University of South Carolina System;
- Responsibility for cooperating closely with the Spartanburg County Commission for Higher Education on all matters pertaining to campus buildings and grounds and other advisory relationships;
- Responsibility for all of the factors that contribute to the quality of academic and support programs;
- Responsibility for the general supervision of all relationships between students and the various levels of campus administration;
- Responsibility for the financial management of the campus and its component parts;
- Responsibility for personnel administration;
- Responsibility for operation and maintenance of the physical plant, purchase of supplies and equipment, and the maintenance of appropriate inventories and records of real and personal property under the jurisdiction of the campus;
- Responsibility for fundraising, intercollegiate athletics, auxiliary enterprises, and alumni activities; and
- Responsibility for attending, whenever possible, all meetings of the Board of Trustees and keeping the Chairman of the Spartanburg Commission for Higher Education informed of such meetings.



QUALIFICATIONS

The President of USC and the USC Upstate community seek a new Chancellor who has unquestioned integrity, significant fund-raising experience, demonstrated abilities as a strategic thinker and builder of collaborative relationships within the community, strong leadership skills, as well as a commitment to strategic enrollment growth and student success planning in the context of increasingly tuition-dependent institutional operations.

The new Chancellor should possess the following:

- An earned doctorate or other appropriate terminal degree from an accredited institution and/or an appropriate level of professional experience to qualify as a full professor in the University.
- A minimum of five years' experience as a senior administrator with a proven track record in fundraising, public/private partnerships, and other important external activities;
- Financial acumen, strategic planning/budgeting experience, political savvy, and in-depth knowledge of the operations of four-year state institutions;
- Strong public speaking, listening and writing skills;
- A collaborative management style and the ability to manage change well;
- Adeptness with conflict resolution, interpersonal relations, and team building; and
- A commitment to diversity throughout the institution and a proven track record in recruiting as well as retaining minorities and women.



USC UPSTATE KEY INDICATORS 2010

Investment in Plant, less depreciation:	\$73,291,149
Plant Replacement Insured Value:	\$125,467,864
Cost of Operating Physical Plant:	\$10,061,420
Endowment:	\$3,373,460
Budget:	\$61,424,969
Tuition:	\$9,072. (in state) \$18,144 (out of state)
Student Enrollment for fall 2010:	5,500
High School Rankings	Top 10% = 15% Top 25% = 41% Top 50% = 80%
Freshman Retention Rate for 2009-2010	69.3%
Graduation Rate (six years):	39%
Living Alumni:	18,723
Number of Full-time Faculty:	206
Tenured:	46%
Faculty Salaries:	Professor: \$77,426 Associate Professor: \$64,543 Assistant Professor: \$52,487
Student/Teacher Ratio:	17:1
Degrees:	Undergraduate: BA, BS, BSN, BFA, CERT Graduate: M.Ed
Library Volumes:	237,052
Athletics:	Atlantic Sun Conference NCAA Division I



APPLICATION PROCEDURES

Applications are due by **March, 1, 2011**, when screening will begin. To be considered, candidates should e-mail, as Microsoft Word or Adobe Acrobat attachments: 1) a cover letter that addresses the qualifications listed above; 2) a current résumé or curriculum vita; and 3) the names, phone numbers, and e-mail addresses of three references to: **ChancellorUSCUpstate@rhperry.com**

FOR FURTHER INFORMATION, PLEASE CONTACT:

Mr. Neil A. Stein, *Vice President*

Telephone: (202) 965-6464

R.H. PERRY & ASSOCIATES

2607 31st Street, NW

Washington, DC 20008

www.rhperry.com

POLICY

R. H. Perry & Associates is committed to the highest standards of professionalism in all dealings with candidates, sources, and references. We fully respect the need for confidentiality and assure interested parties that their background and interests will not be discussed without consent of the applicant prior to her or his becoming a candidate.

USC Upstate does not discriminate in education or employment opportunities or decisions for qualified persons on the basis of race, color, religion, sex, national origin, age, disability, sexual orientation, or veteran status.

www.uscupstate.edu

